

# Wholesale Price List

**Effective 9 June 2014**

## Soap Bars

PG-13B, Jaya 33  
3 Jalan Semangat,  
46100 Petaling Jaya,  
Selangor  
T +603-79316855  
sales@kindersoaps.com  
[www.kindersoaps.com](http://www.kindersoaps.com)

No.	Item and Description	RRP (RM)	Price (RM)			
			60 bars	90 bars	120 bars	150 bars
1	Breakfast Bar	20.00	12.00	11.80	9.80	9.30
2	Clarity	20.00	12.00	11.80	9.80	9.30
3	Dark Chocolate Mint Patty	20.00	12.00	10.30	8.30	7.80
4	DreamTime	20.00	12.00	12.00	11.90	11.40
5	Goats Milk and Honey	20.00	12.00	11.60	9.80	9.30
6	Goats Milk and Patchouli	20.00	12.00	11.00	11.00	10.00
7	Songbird	20.00	12.00	12.00	11.75	10.95
8	Spiced Coffee	20.00	12.00	11.80	11.60	11.10
9	Summer Fizz	20.00	12.00	12.00	10.20	9.80
10	Tangy Lavender	20.00	12.00	12.00	10.80	10.20

## Skin Treats (Moisturizing Oils)

No	Item and Description	RRP (RM)	Price (RM)	
			20 units	50 units
1	Skin Treats (Dry Skin Relief) 100ml	65.00	39.00	28.14
2	Skin Treats (Dry Skin Relief) 10ml	20.00	12.00	10.00
3	Skin Treats (Eczema Support) 100ml	65.00	39.00	32.84
4	Skin Treats (Eczema Support) 10ml	20.00	12.00	10.00
5	Skin Treats (Baby Bliss) 100ml	65.00	39.00	27.39
6	Skin Treats (Baby Bliss) 10ml	20.00	12.00	10.00

## Gentle Body Polish

No	Item and Description	RRP (RM)	Price (RM)	
			20 units	20 units
1	Gentle Body Polish - Dry Skin	35.00	21.00	12.78
2	Gentle Body Polish - Oily Skin	35.00	21.00	13.46

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## Double Duty Balm

No	Item and Description	RRP (RM)	Price (RM)	
			20 units	50 units
1	Double Duty Balm	35.00	21.00	11.50

## Treatments

No	Item and Description	RRP (RM)	Price (RM)	
			20 units	50 units
1	Teselli Intensive Healing Serum 30ml	145.00	87.00	72.50

## Body Soufflé

No	Item and Description	RRP (RM)	Price (RM)	
			20 units	20 units
1	Teselli Body Soufflé	85.00	51.00	45.00

## How Prices are Calculated

Prices within each tier are applicable based on the number of units per SKU (Stock Keeping Unit) ordered.

For example, if your order consists of

- 70 bars of Breakfast Bars
- 130 bars of Goats Milk and Patchouli,
- 15 bottles of Skin Treats Eczema Support 100ml

the prices applicable to your order would be:

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No	Item and Description	Quantity	Price (RM)	
			Per Unit	Total
1	Breakfast Bar	70.00	<b>12.00</b>	840.00
2	Goat's Milk and Patchouli	130.00	<b>11.00</b>	1,430.00
3	Skin Treats Eczema Support (100ml)	15.00	<b>65.00</b>	975.00
<b>TOTAL</b>				<b>3,245.00</b>

## Minimum Order Quantity

For soap bars: 60 bars of any combination of soap varieties.

For all other items: 20 units per item.

## What The Prices Include

You will receive

- our products complete with Kinder Soaps' original packaging and labeling;
- complimentary shipping via courier or registered mail, whichever costs less. If your order is split into more than one shipment for whatever reason (e.g. if a particular soap you request for is out of stock), you will need to bear the cost of subsequent shipments.

## Payment Terms and Conditions

- Your order will be shipped once your invoice is paid in full and the funds are cleared.
- Payments can be made via cheque, cash deposit or bank transfer to the following Maybank account:  
**Kinder Soaps Sdn Bhd**  
**943677-D**  
**Maybank**  
**562683200201**  
**sales@kindersoaps.com**  
**012-2137898**
- You may also opt to pay using PayPal by sending your payment to [michelle@kindersoaps.com](mailto:michelle@kindersoaps.com).

## Custom Formulations

I can also work with you to create a custom formulation for your soap and quote you separately for that. This is subject to a minimum order quantity of 90 bars per formulation.

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Please contact me should you require further details to expedite your work. Thank you.

Sincerely yours,

Michelle Ho

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